



CAREER HISTORY:

[REDACTED]; President **Lititz, PA** **1997 - present**
[REDACTED] serves clients as an interim executive team member of senior management to raise capital, turnaround a non-performing company or work group, take a business to the next level, commercialize new technologies or transfer technologies. Specific projects include:

- Assisted Equipment Director of **Thomson Multi-Media** with project management and process control projects.
- Led **The Lancaster Chamber of Commerce and Industry** through a re-engineering project and a subsequent implementation of the recommendations.
- Achieved funding and managed the start-up for **Prestige Graphics**, located in the Washington DC.
- Facilitated a strategic planning process on two separate occasions for **TriStarr Staffing**.
- Partnered with **International Financial Group Project Resourcing** to function as Interim Director of Fixed Assets, and then later Project Manager of Document Management related to FRCP, for the Comptroller of **George Washington University**.
- Worked with owners of **Vertex Internet/Listrak** to commercialize Listrak email campaign management software. Firm grew from 7 employees to over 40 in five years.
- Managed plant trials to transfer food processing technology from England to the United States for **BOC Gases** in partnership with **The Sloane Group**.
- Acquired \$10 million in funding from a fortune 500 firm in exchange for marketing rights for the food irradiation technology, **GrayStar**, in tandem with The Sloane Group. Developed all financial models and forecasts instrumental in achieving the funding.
- Recruited a Business Manager for **Derck & Edson Land Planners and Civil Engineers**.
- Restructured the Information Technology department for **Lebanon County**.
- Functioned as Interim COO for **Compleat Restorations**, yielding their most profitable year in 25 years in business.
- Assisted two South Central PA firms with dissolution of sister entities and personnel performing poorly or engaged in misappropriation of funds.

FoodCraft Equipment Co., Vice President **Lancaster, PA** **1995 – 1997**
Responsible for operations and sales of 60 employee firm engaged in the design and manufacturing of food processing equipment for the poultry industry. This position began as a re-engineering project to improve profitability, which was achieved. The firm was sold in 1997 to a Danish corporation, Sanovo Seymour, and relocated to Topeka, KS.

Simon Lever & Company, Consultant **Lancaster, PA** **1993 – 1995**
Worked with firm partners on CPA related work, re-engineering and business transition projects. This included assisting clients with international transactions, working with the firm's CPAs during tax season to verify tax return preparation, and helping small business to achieve funding or restructure their firms. Recruited by firm's client, Food Craft Equipment Company, per founder's recommendation upon his retirement.

VistaLite, Inc., Vice President **Lancaster, PA** **1990 - 1993**
One of three engineers/managers involved in this rapid growth start-up. Company grew from inception to \$8 million in two years with sales into 21 countries. Responsible for all operations, international distribution and intellectual property. The firm purchased by Bell Sports in 1993 and relocated to California, with production moving to Mexico.

R.R. Donnelley & Sons, Supervisor **Lancaster, PA** **1985 - 1989**
Recruited into Corporate Management Reserve program. Served as a Supervisor of Process Control and Direct Digital Page Composition in the Pre-Press operation, upon completing management reserve program ahead of schedule. Re-assigned to customer service operation to lead the start-up of TV Guide magazine for Pre-Press.

GPU, Three Mile Island, Technical Analyst III **Middletown, PA** **1982 – 1985**
Worked on a five person task force, under the direction of Unit II Site Director, to ensure the plant was ready for defueling of the damaged reactor. Functioned as a Scheduler on the defueling project as a Technical Analyst III.

Armstrong World Industries, Production Analyst **Lancaster, PA** **1979 – 1982**
Performed time studies and work analysis in the Industrial Engineering department of a unionized facility.

EDUCATION:

Pennsylvania State University, B.S. Business Management with minor in accounting, Graduated 1982.
Pennsylvania State University, Mechanical Engineering Technology, Graduated 1979 cum laude.

REFERENCES:

Available Upon Request
Client Testimonials Attached